



ODF INDIE CONSULTANT SERIES

EFFECTIVE PROJECT RESOURCING

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EFFECTIVE RESOURCING CONSIDERATIONS

- The resourcing process begins during *contracting*
- It continues *even after* the project is underway
- Resourcing & staffing *includes*:
 - What **work** is required for the scope & deliverables
 - What **skills** are needed to do that work
 - Who with those skills will **do the work**?
 - How will those involved be **compensated**?
- Only undertake projects you can *resource*!
 - Maintain a network of frequently used skills, or
 - Alternatively, only take on work you can do yourself



RESOURCING THE PROJECT



CLARIFY

- What work does the contract need
- What complete set of skills will deliver



IDENTIFY

- Own skills
- Client skills
- Networked skills



CONFIRM

- Specific skills
- Availability
- Rates



CONTINGENCY

- For unexpected needs
- Emergency absences

TOP TIPS

1. **Staffing starts at contracting**

- What work is required to deliver the outcomes?
- What sets of skills will be needed to do this work?

2. **Be clear on your own contribution**

- Will you be managing the project as a whole?
- How much time will be left for other roles?

3. **Maintain an extended skill network**

- Trusted colleagues covering common skills needed
- Contacts to those with skills needed less frequently
- Develop and nurture these relationships!

4. **Be transparent with the client**

- Ideally spell out staffing in the contract
- Recalibrate and/or recontract as needed

5. **Plan for contingencies**

- Unexpected sidebar activity needing specialty skills
- Illness or other emergency absences