

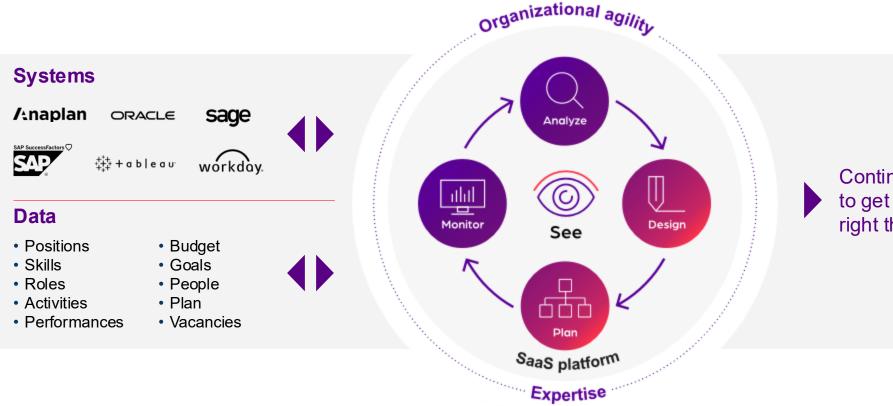
Organization Design in the Age of Al

Amalia Stein, Orgvue Stacy Anderson, Salesforce John Lyon, Orgvue



Introducing Orgvue

SaaS platform that brings together organizational design and workforce planning, so you can confidently drive your business forward



Continuous planning capability to get the right people doing the right things at the right time

Common problems we solve

Growth/cost Transformation

- Current state structure & cost analysis
- Scenario modelling
- Impact analysis
- Talent selection & impact reporting
- Tracking against goals

Key Use Cases

Work/workforce **Transformation**

Ready | Immedia Ready Limmedia levelop | Long ten

- Activity/work analysis & planning
- Skills analysis & planning
- Succession planning & role fit analysis
- Compensation analysis & planning
- Al impact on work

Mergers & **Acquisitions**

- Data cleansing & integration
- Mapping & levelling
- Synergy analysis
- Integration modelling
- Talent selection & impact reporting
- Synergy tracking

Workforce Continuous Org Benchmarking Design Analyse and assess

- Measure labor efficiency, cost, spans & layers, shape
- Compare against multiple dimensions: industry, revenue size, headcount size, function, AI readiness
- M&A analysis and due diligence
- Peer organisations

Sample Functional Cases

org health and

Ongoing

& activities

planning

Regular design &

efficiency levers

assessment of work

- **Strategic Workforce** Planning
 - Baseline current state
 - Demand planning
 - Supply forecast
 - Org modeling to close the gap
 - Tracking and monitoring against plan



Two distinct focuses around AI in Orgvue

Our Al approach

Understanding Impact of AI

Utilizes existing Orgvue modules to understand:

- Role of AI tools on the work being delivered by the workforce
- · What skills are needed to use AI tools,
- Evaluating and understanding gaps against both
- Talent risk associated with AI skills gaps and availability

Applying (Open) AI tooling within the Orgvue platform

Using Al within Orgvue for outcomes

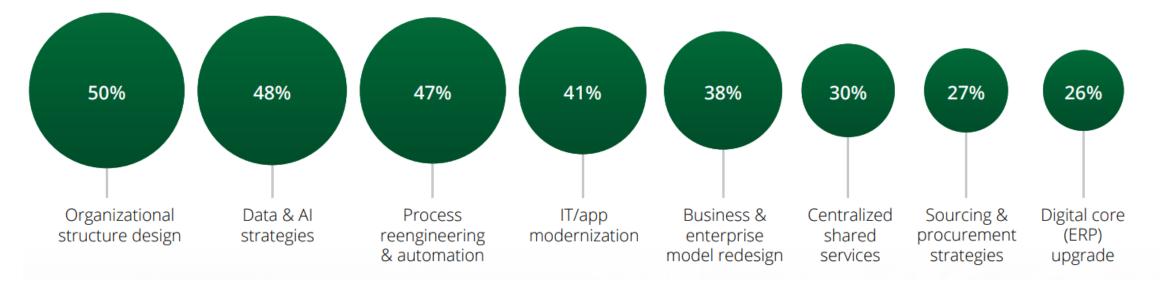
Applying (Open) Al tooling within the Orgvue platform itself on top of your workforce. This gives you greater clarity on your workforce quicker, in order to make changes to your organization in an agile and timely fashion.

No surprise companies are focused on structure, digital and AI strategies as levers for transformation

Deloitte.

Transformation levers

What transformation levers do you expect to address in order to achieve your objectives?



2025

Industry leaders are using data to find ways to pivot talent, avoid layoffs and enable AI business transformation





SIEMENS

Al & Call Center Workforce Redeployment

- Implemented AI in call centers, reducing manual workload.
- Instead of layoffs, used job architecture to identify transferable skills and redeploy 2/3 of employees into roles like customer success, sales support, and AI monitoring.

Internal Talent Marketplace for Career Mobility

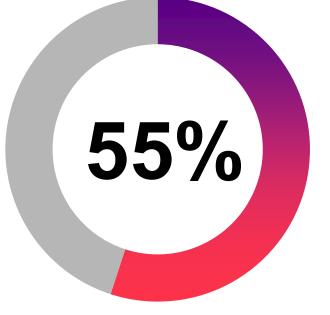
- Built a structured job architecture to **map skills** across roles.
- Launched an internal gig marketplace, allowing employees to **shift into new projects and roles** based on evolving business needs.

Reskilling for Digital Transformation

- As manufacturing shifted towards automation, job architecture helped **identify adjacent skills** for displaced workers.
- Employees were reskilled and moved into data analytics, robotics maintenance, and software engineering roles.



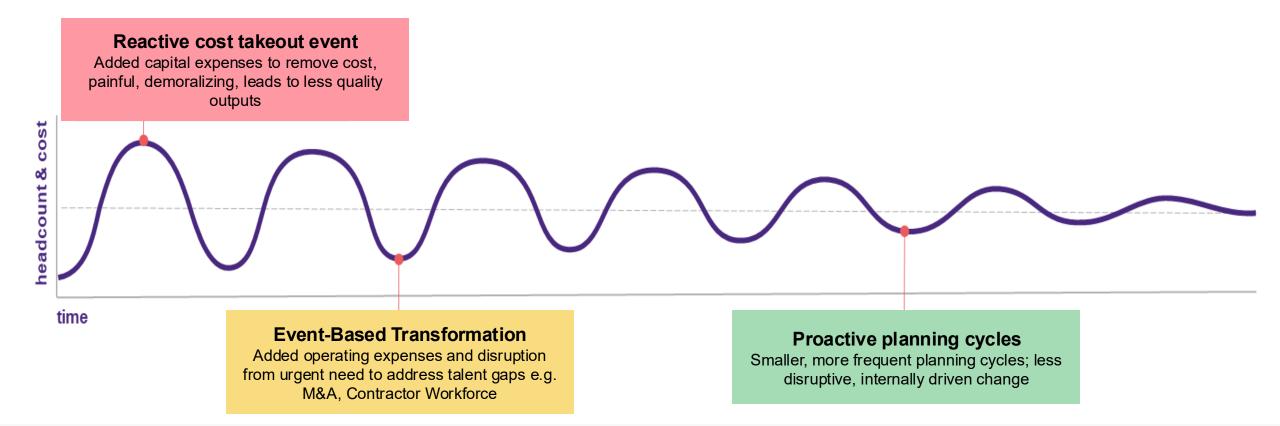
Most companies remain unprepared to deal with the knock-on effects of AI



Admit it was the wrong decision to make people redundant following the implementation of AI

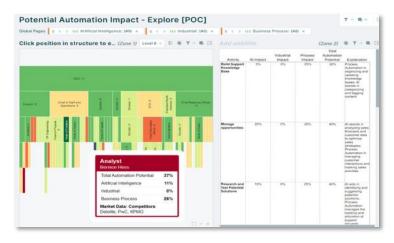
Customers are investing in moving from large scale transformation events to proactive planning cycles

But levels of maturity in this capability are low



How Orgvue helps you prepare for the impact of AI

Workforce Automation Impact Assessment



Talent Risk Assessment



Supply / Demand Driver Analysis



- Repetitive tasks
- Estimated AI impact on roles & capacity
- Technology expected to drive automation
- Skills availability to oversee and optimize AI

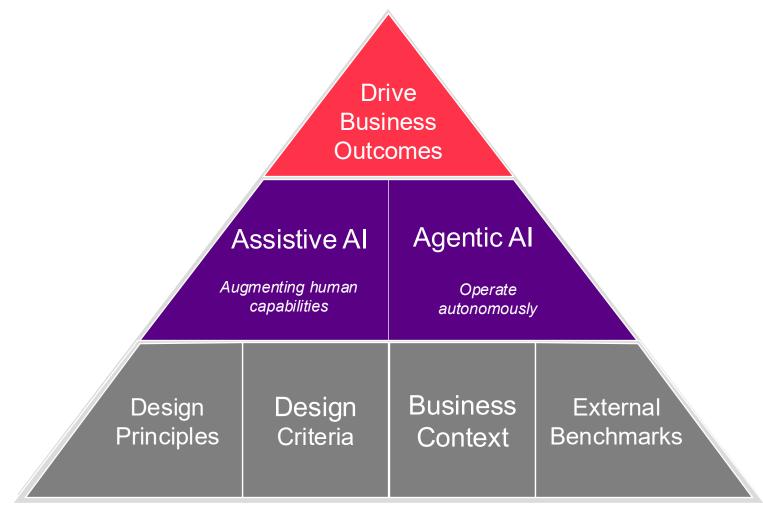
- Risk of talent loss
- Difficulty to replace individuals in key roles
- Job disruption

- Largest gaps to demand plan
- Options to address gaps (BBBB)
- · Roles with biggest risks to business results



Driving outcomes faster with AI

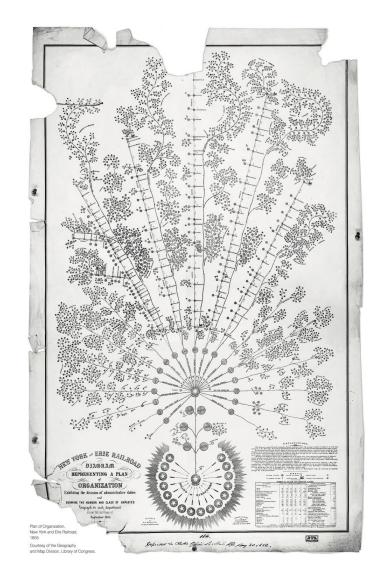
What can you not do today with humans, that you could do with a digital workforce?



Henshaw, Orgvue's suite of AI Tools

Why Henshaw?

- Back in 1855, the first ever organizational chart (right) was produced for the New York and Erie Railroad.
- George Holt Henshaw was the draftsman who drew the organizational chart to represent Daniel McCallum's concepts.
- McCallum was focused on improving management efficiency and Henshaw then translated these concepts into a visual format, creating what is recognised as the first organizational chart (and a beautiful piece of art in its own right!)



Orgvue AI: Henshaw

Henshaw is Orgvue's suite of AI tools to help customers see value faster

